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# *Company Profile*

2025.02.07 Ver.



HUMOST

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# 1. About Us



Name	Humost Co., Ltd.
Representative Director	Jang, Hanbo
Total stockholder's equity	\$ 4.8 million (as of end of 2023)
Established	Feb. 7. 1999
Affiliated Companies	Humost Nokwon / TPC Korea / Humost Bio / Sungbo Medical
Website	<a href="http://www.humost.com">www.humost.com</a>

Head – Branch Offices	
Head Office	#2030, 2F, 51-25, Mansungbuk-ro, Deokjin-gu, Jeonju-si, Jeollabuk-do, Korea
Seoul Branch	#302 3F, Eco-friendly Commercial Distribution Center 29, Nonhyeon-ro 10-gil, Gangnam-gu, Seoul, Korea
Gwangju Branch	7F, Post Office Insurance Center 110, Sangmu Jungang-ro, Seogu, Gwangju, Korea

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**1-1.**  
**Mission**  
**Vision**  
**Goal**

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***MISSION***

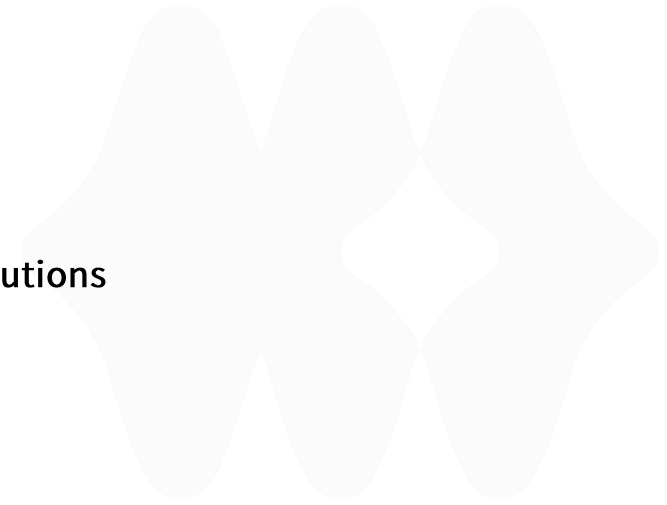
It contribute to making a better world where everyone can enjoy  
A healthy and happy life by providing the best total health care solutions

***VISION***

A Trustworthy Health Care Group  
Making Dream Come True with Customers

***GOAL***

A leading health care company equipped with a global network  
All employees become specialist in their own areas  
Establishment of a welfare system to provide  
The best and optimum working environment



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## 1-2. Core Value

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### *TRUST*

1. We put our priority on our commitments to customers with honesty and responsibility
2. We contribute to corporate growth and unity with mutual respect and consideration
3. We build open relationships through active and smooth communication

### *PASSION*

1. We produce the best result with positive thinking and ownership
2. We perfectly fulfill our roles by working hard to improve our competency
3. We boost morale and motivation by giving encouragement and compliment

### *CHANGE*

1. We actively engage in corporate projects with leadership
2. We always pursue innovation without fear of failure
3. We develop our capability to respond to future challenges with a sense of crisis



## 2. History of Growth

### ✓ Growth and Takeoff Period 2008~Present

2023	11	Humost Inc. – representative corporate establishment Nokwon Medical – change corporate name into Humost Nokwon Humost Bio – New corporate establishment
	02	Obtained approval of (Adhezion Biomedical's) Surgiseal 0.5ml adhesive
2022	11	Obtained approval from the Ministry of Food and Drug Safety for PAXMAN SCALP COOLING System and concluded an exclusive supply contract with Paxman Scalp Cooling
2021	01	Proclaimed mid-to long-term new business goals
	10	Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Adhezion Biomedical's) Surgiseal and concluded an exclusive supply contract with Adhezion Biomedical
2019	10	Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Adhezion Biomedical's) SecurePortIV and concluded an exclusive supply contract with Adhezion Biomedical
2018	05	Launched the New Technology Research and Development Office (selected for an industry-academia- research core technology development support project for two consecutive years)
	12	Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Med Trade's) AVARUS SWCL and concluded an exclusive supply contract with MedTrade
2017	08	Launched the Arthrex Team in Gwangju Branch
2016	02	Declared Nokwon Medical's values
	10	Concluded a partnership with Medtronic & Covidien Kendall and launched a new team in Seoul Branch
2015	05	Concluded a partnership with BD BARD and launched a new team in Seoul Branch
2014	12	Established TPC Korea, a subsidiary specializing in importing medical devices
		Obtained approval from the Ministry of Food and Drug Safety for the imported medical device (Echoson's) Ultrasound Scanner and concluded an exclusive supply contract with Echoson
		Obtained approval of the imported medical device (ATMOS) Microscope and 21 other types
2013	02	Opened a branch office in Seoul (Seoul Branch)
2012	09	Opened a branch office in Daejeon (Daejeon Branch)
	12	Launched the Diagnostic Reagent Business Division
2011	05	Opened a branch office in Gwangju (Gwangju Branch)
2008	06	Concluded a partnership with COVIDIEN
2007	12	Launched the Medical Business Division

## 2. History of Growth

### ✓ Establishment and Stabilization Period 1999~2007

- 2007 12 Launched the Medical Business Division
- 2004 04 Started operating an Internet shopping mall  
Medical supplies / health foods
- 2002 07 Established Sungbo Medical (subsidiary)
- 2000 05 Designated as a company qualified for Korea Good Supply Practice (KGSP)
- 1999 01 Established a corporation (pharmaceutical sales business)

### ✓ Prize & Award

- 2001 03 Received a commendation as a model business establishment (from the Korea Pharmaceutical Distribution Association for the first time)
- 2003 03 Received a commendation as a model tax payer (from Iksan Tax Office for the first time)
- 2007 03 Received a commendation as a model business establishment (from the Korea Pharmaceutical Distribution Association for the second time)
- 2008 03 Received a commendation as a model tax payer (from Iksan Tax Office for the second time)
- 2010 02 Received a commendation as the best business establishment for KGSP (from the Ministry of Food and Drug Safety)
- 2013 05 Selected as a management innovation small and medium business (Main-Biz) (by the Small and Medium Business Administration)
- 2015 02 Received a commendation for meritorious service (from the Ministry of Food and Drug Safety)  
Received a commendation as a model tax payer (from Iksan Tax Office for the third time)
- 2016 04 Selected as a youth-friendly small giant (by the Ministry of Employment and Labor)
- 2017 12 Selected as a youth-friendly small giant for the second consecutive year (by the Ministry of Employment and Labor)
- 2018 02 Received a commendation as a model business establishment (from the Korea Pharmaceutical Distribution Association for the third time)
- 2020 01 Selected as a youth-friendly small giant (by the Ministry of Employment and Labor for the third time)
- 02 Received a commendation for meritorious service (from the Ministry of Food and Drug Safety for the second time)

### 3. Scope of Business

Categories of Business	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Bio																										
Licensed to import & distribute medical appliances																										
Medical instruments & surgical equipment																										
Medical consumables																										
Pharmaceutical Products																										



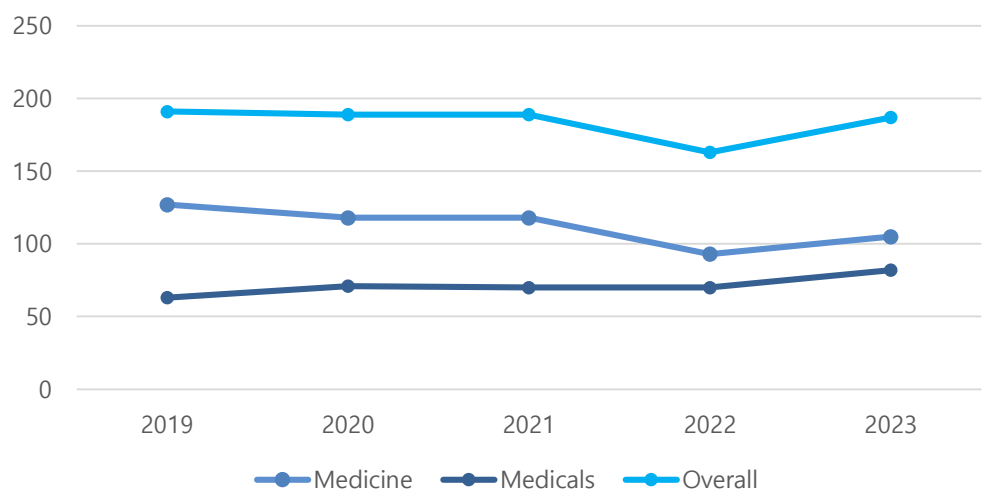


# 3-1. Sales Status

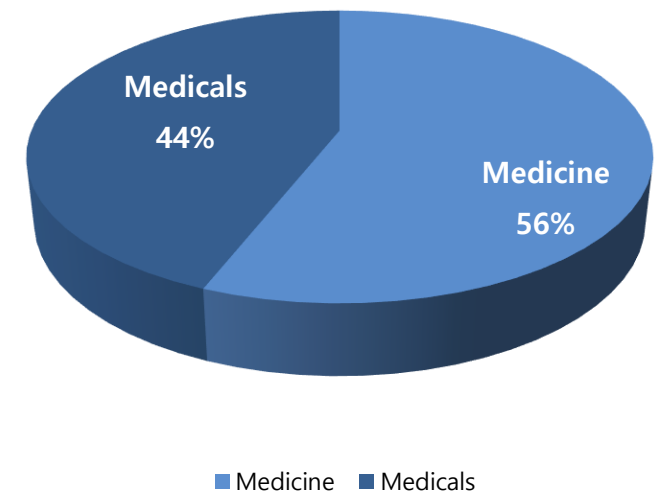
Based on USD Million (1 USD = 1,350 KRW)

	2019	2020	2021	2022	2023
Medicine	127	118	118	93	105
Medicals	63	71	70	70	82
Overall	191	189	189	163	187

Trend of Sales



Share of Business (2023)



# 3-2. Major Sales Accounts

Medicals



Started supplying national, general, and specialized in surgery hospitals.  
Expanded sales territory in Seoul, Gyeonggi-do, Incheon territory



서울아산병원  
Asan Medical Center



SAMSUNG  
SAMSUNG MEDICAL CENTER



세브란스병원  
SEVERANCE HOSPITAL



고려대학교의료원  
KOREA UNIVERSITY MEDICINE



이화여자대학교의료원  
EWhA WOMANS UNIVERSITY MEDICAL CENTER



가톨릭대학교  
서울성모병원



전국대학교병원  
KONKUK UNIVERSITY MEDICAL CENTER



CHA 의과학대학교  
차병원

SNUH 서울대학교병원

General Hospitals	<ul style="list-style-type: none"> <li>• Asan Medical Center</li> <li>• Samsung Medicas Center</li> <li>• Severance Hospital</li> <li>• Korea Univ. Medicine</li> <li>• The Catholic Univ. of Korea Seoul St. Mary's Hospital</li> <li>• Ewha Womans Univ. Medical Center</li> <li>• Soon Chun Hyang Univ. Hospital</li> <li>• Konkuk Univ. Medical Center</li> <li>• Cha Univ. Medical Center (Bundang, Ilsan)</li> <li>• National Cancer Center</li> <li>• ETC</li> </ul>
Semi General Hospitals	<ul style="list-style-type: none"> <li>• Daerim St. Mary's Hospital</li> <li>• Jang's Hospital</li> <li>• Choice Hospital</li> <li>• Anyang Bone Hospital</li> <li>• Shimjeong Hospital</li> <li>• Hwaseong Yuil Hospital</li> </ul>

# 3-3. Major Sales Accounts

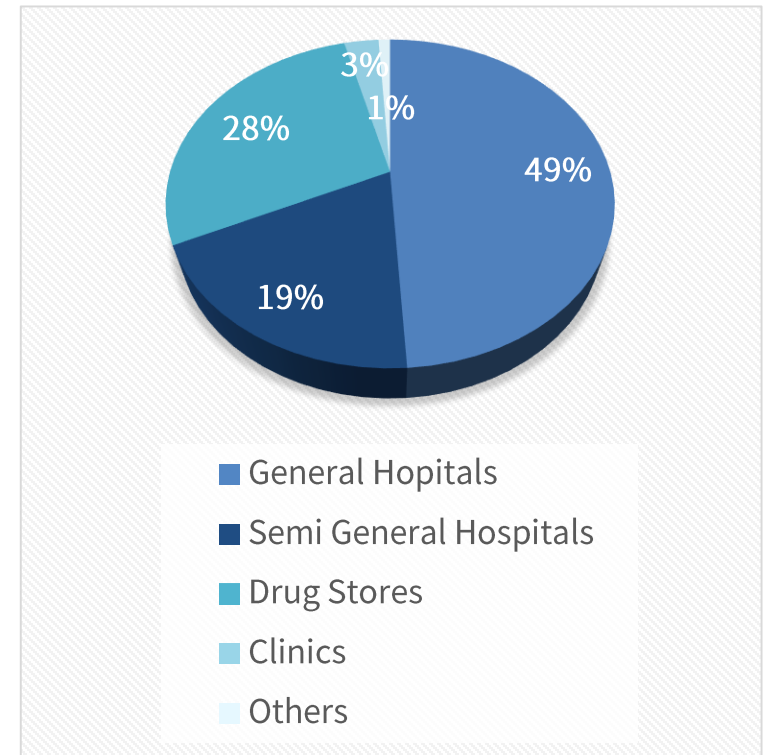
Medicine



Based on the sales and supply experience with general and specialized in surgery hospitals in Jeollabuk-do area

Dong-A ST	General Hospitals	<ul style="list-style-type: none"> <li>Jeonbuk National University Hospital</li> <li>Wonkwang University Hospital</li> <li>Design Hospital</li> <li>Gunsan Medical Center</li> <li>Namwon Medical Center</li> </ul>
Daewoong Pharm. Co., Ltd.		
JW Pharmaceutical		
Kukje Pharm. Co., Ltd.		
Ildong Pharmaceutical Co., Ltd.		
Hanmi Co., Ltd.	Semi General Hospitals	<ul style="list-style-type: none"> <li>Maeumsarang Hospital</li> <li>NaeunHospital</li> </ul>
Korea Otsuka Pharmaceutical		
Chong Kun Dang Pharma. Corp.		
LG Life Sciences Ltd.	Clinics	<ul style="list-style-type: none"> <li>Plus Internist &amp; Surgeon</li> <li>Koryo Orthopedics</li> <li>Madi Orthopedics</li> </ul>
SK Chemicals		
CJ Healthcare		
Jansen Korea Ltd.		
GC Pharma		
Menarini Korea		

Sales Portion by Hospital Grade



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## 3-4. Humost Nokwon

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- Started supplying general hospitals in Jeollabuk-do area mainly for surgical goods under the agency contract with COVIDIEN in 2008
- Contributed to growth of sales by being designated as cooperative firm with multinational companies
- Expanded the sales territories into Seoul, Gyeonggi, Chungcheong and Honam provincial areas by opening branch offices in Seoul and Gwangju, while continuing diversification of products by adding new items to the sales list

✓ Korea Exclusive Contract Company



✓ Korea Agency Contract Company



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# 3-5. Korea Exclusive Contract

Skin  
Adhesive Product

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## SurgiSeal Stylus

TOPICAL SKIN ADHESIVE  
2-Octyl Cyanoacrylate



The only topical skin adhesive in the world to receive FDA 510k Clearance in demonstrating inhibition of gram positive and gram negative bacteria growth.

- Inhibition of Bacteria

- High-Strength 2-Octyl Cyanoacrylate Formulation

- Microbial Barrier and Water-Resistant Protection

- High Moisture Vapor Transmission Rate (MVTR)

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# 3-6. Korea Exclusive Contract

Catheter  
Securement  
Adhesive Product

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**SecurePortIV™**  
Catheter Securement Adhesive  
Highly Purified Medical Cyanoacrylate



SecurePort IV was gotten approval from MFDS in 2019

**First & Unique 2-octyl cyanoacrylate adhesive Approved by FDA for Secure VAD**

Protection and moisturizing barrier effect of vascular insertion site by secure of vascular access device

**Infection prevention and secure with only one product**

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## 3-7. Korea Exclusive Contract

Prevent Alopecia

# PAXMAN<sup>o</sup>

CHANGING THE FACE OF CANCER

## SCALP COOLING SYSTEM for chemo therapy patients

- Clinical trials in progress with SMC.
- Scalp cooling is a simple treatment that can prevent hair loss caused by certain chemotherapy drugs
- The use of scalp cooling or 'cold caps' is proven to be an effective way of combatting chemotherapy-induced hair loss and can result in a high level of retention or completely preserve the hair



# 3-8. Korea Exclusive Contract

Sterilized  
patient gown



일회용 멸균 제품을 통한  
감염 예방



환자 피부에 친화적인 소재로 **편안한 착용감** 제공 및 부드러운 고급 벨크로 사용으로 쉽고 부드러운 탈부착



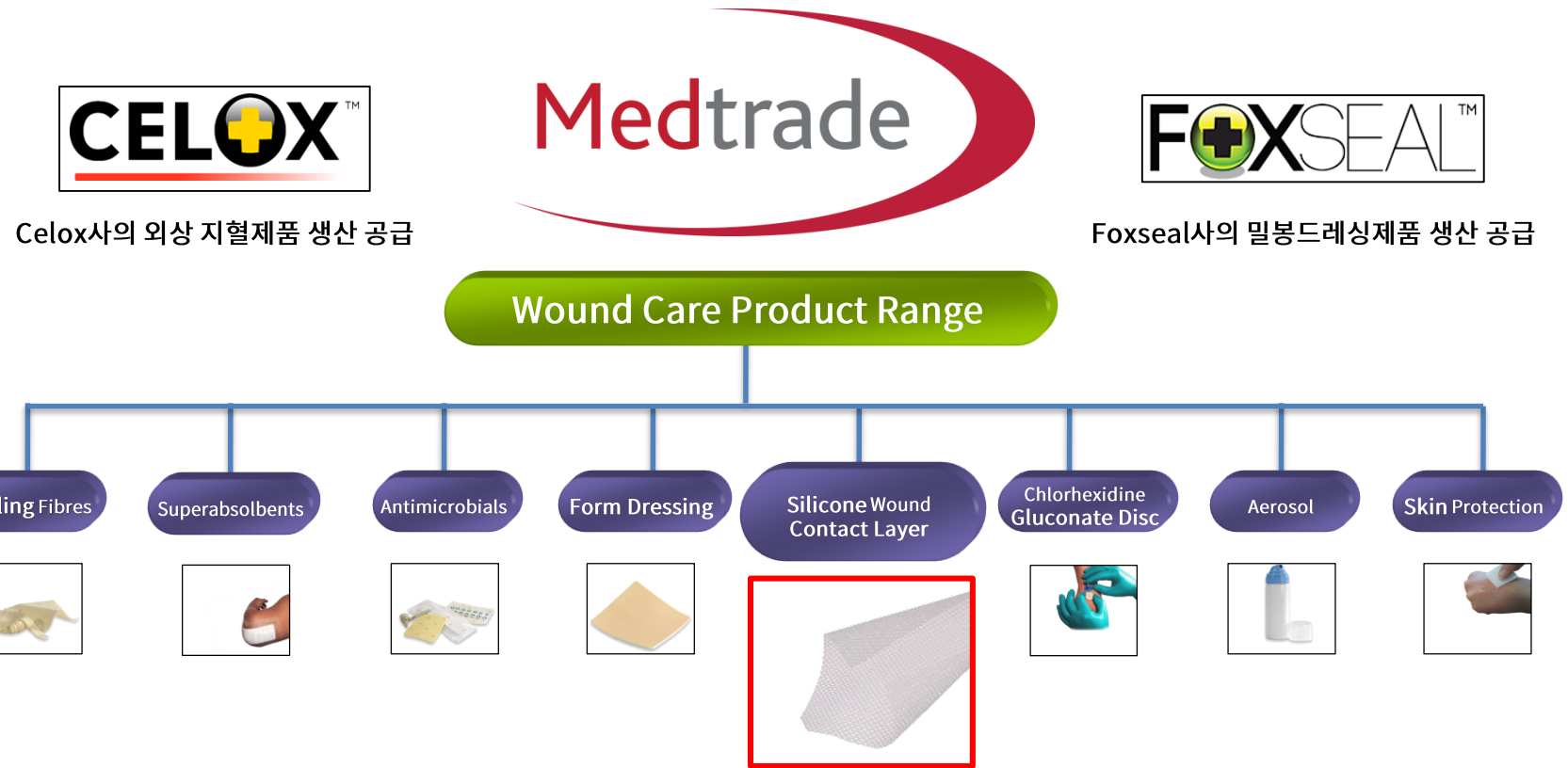
린넨 세탁, 손상실, 관리 불필요에 따른 **비용 절감 및 경제성 향상**

- OEM production and nationwide sales network development in progress  
→ HUMOST FIT : was gotten approval from MFDS in 2024
- Selling and supplying to general hospitals and surgical specialty hospitals



# 3-9. Korea Exclusive Contract

Wound care



1999 Established / ISO 13485 Certified / Production of Wound Care products and consumer healthcare products

Silicone Wound Contact Layer permission was gotten approval from MFDS in December 2018, Non-payment

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## 3-10. Korea Exclusive Contract

Ultrasound  
Scanner

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# ECHOSON

## ULTRASOUND SCANNERS

- Import medical equipment and establish national sales network for sales promotion  
→ Albit (Ultrasound scanners) at ECHOSON(Poland) : was gotten approval from MFDS in 2014
- Selling about 140 Scanners to Semi General Hospital and clinics in South Korea



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3-11.  
Korea  
Agency  
Contract

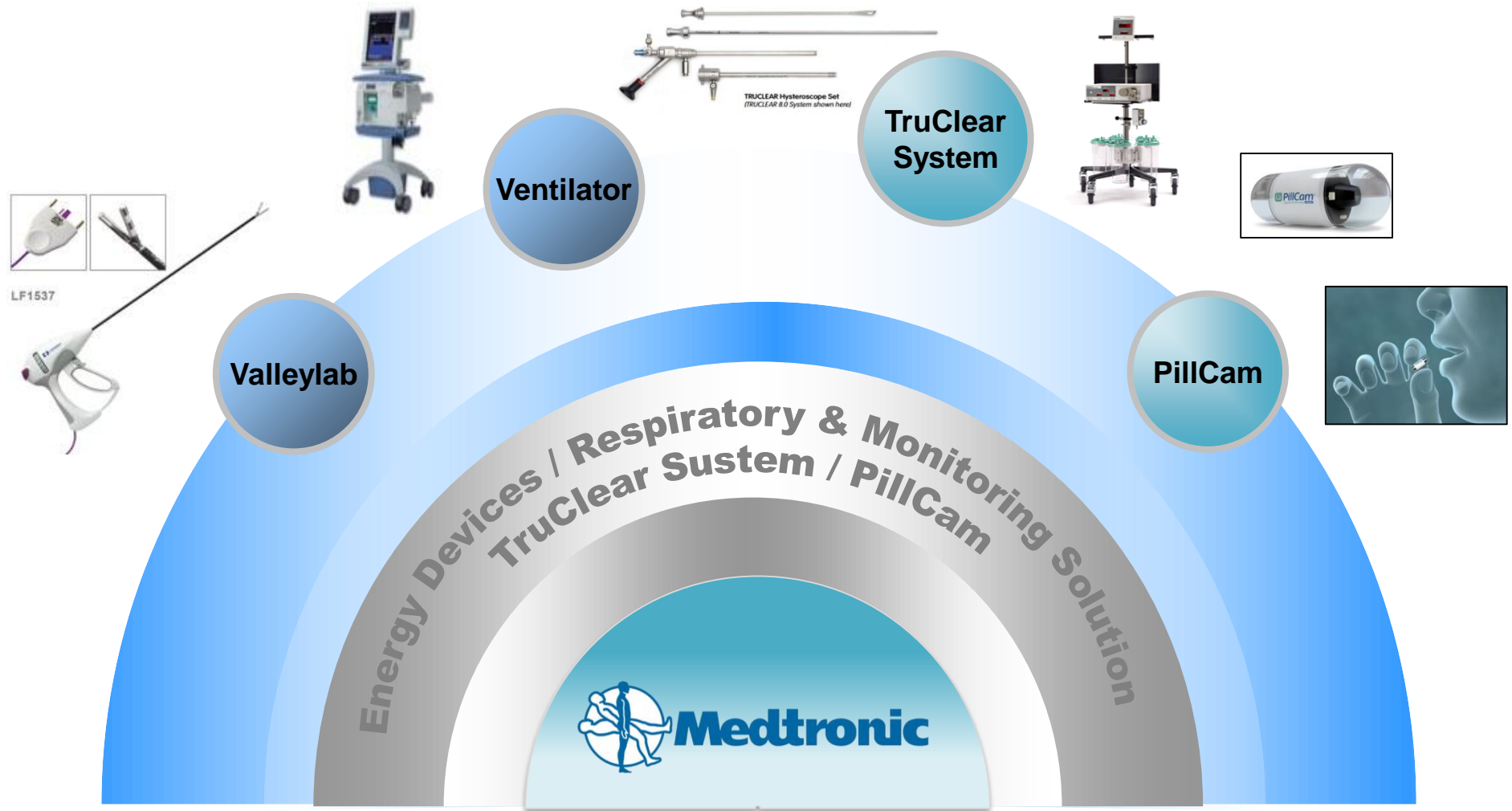
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# 3-12. Korea Agency Contract

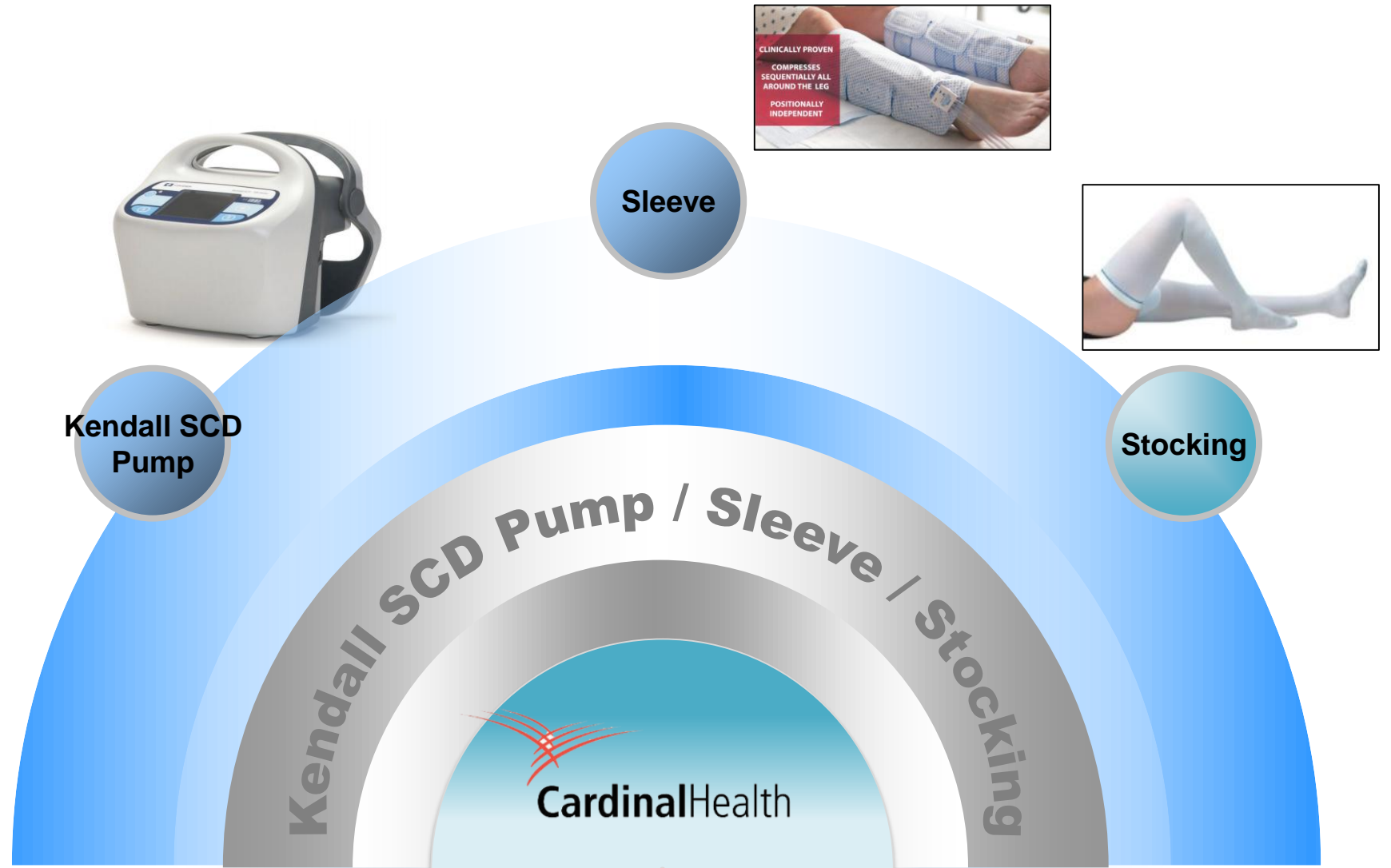
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# 3-13. Korea Agency Contract

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# 3-14. Korea Agency Contract

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ANSPACH XMAX System

ANSPACH EMAX2 Plus System

ANSPACH EG1

Drill surgical power tool

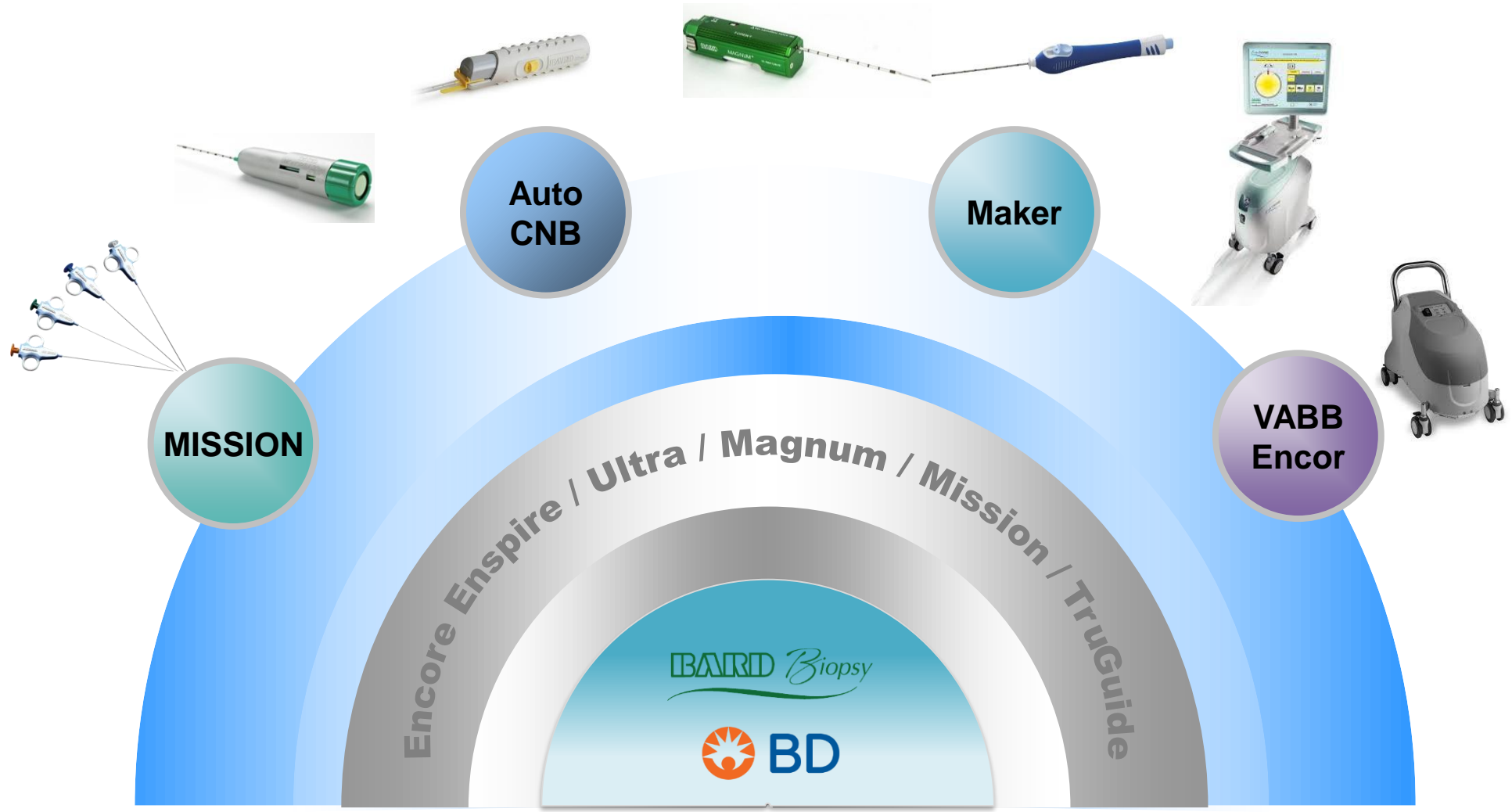
Power Tools Highspeed Drill

Johnson & Johnson

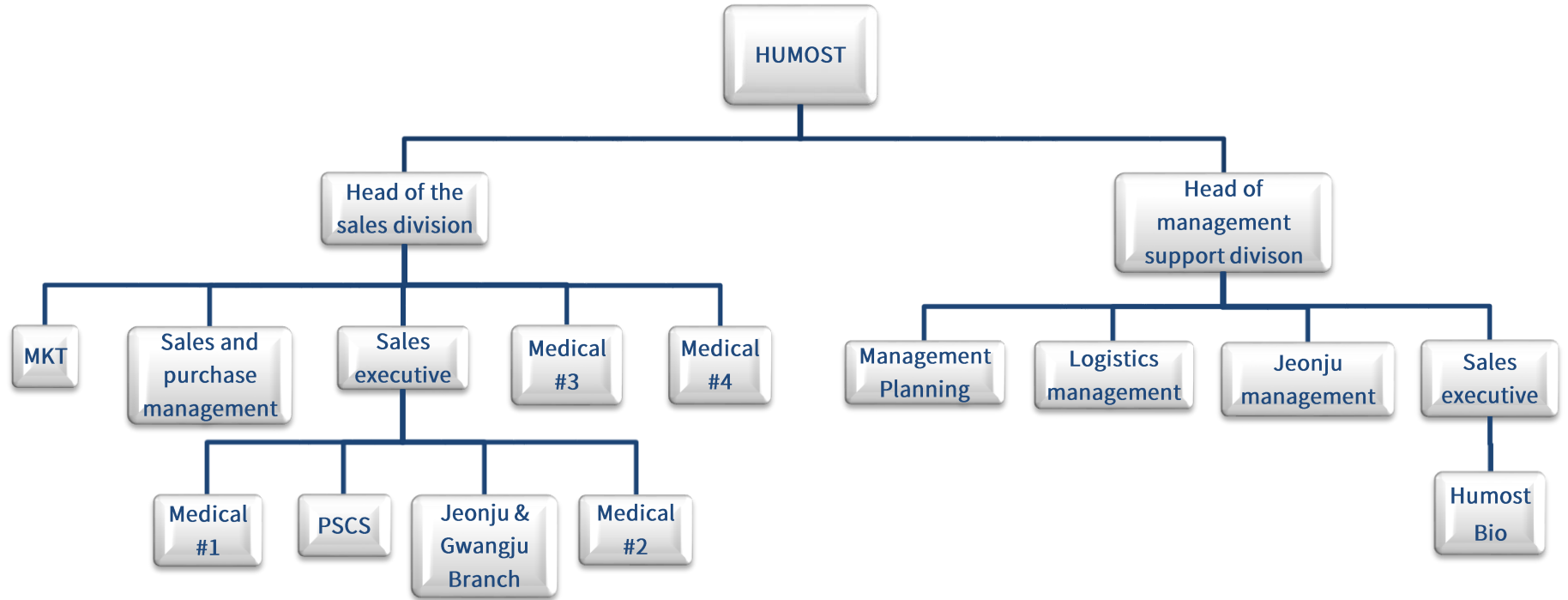
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# 3-15. Korea Agency Contract

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# 4. Organization Chart



	Humost Nokwon		Humost Bio	Total
Department	Sales	Business Support	Bio	-
Employee	20	17	5	43



# 4-1. Leadership Management

Name	Title	Main Duties	Experiences
Jang, HanBo	Representative Director	Representative	32 year experiences in sales of medicine and medical products including 11-year works at pharmaceutical companies
Kim, TaeYoung	Director	Sales of medical device	20 year experiences in sales of medical device products including 12-year works at Coloplast Korea
Joe, UnGak	Director	Management Support Department	30 years experiences in business planning
Lee, SangBook	Director	Sales of medical device	17 year experiences in sales of medical device products
Lee, SungJun	Director	Bio	22 years experiences in sales and marketing in Lifescience, Dx

## Business Adviser – Lee, Jongheon

- J&J Vice President / General Manager of Asia
- Orthopedics, Sports Medicine and Neurosurgery

## Legal Adviser – Cho, Joonhyun

- Lawyer of law firm ‘THE FIRM’
- Hanmi Pharmaceutical's legal team leader
- Compliance Officer, Johnson & Johnson Medical, Korea
- a professor at Wonkwang University's Graduate School



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# 5. Diversification

New business  
launching  
(2023~2026)

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EBD

Wound Closure

Chemo  
mouthpiece



START

SecurePort IV

Genopy

Biomedical  
waste

PAXMAN

Cresilon

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## 6. Business diversification

New corporation  
launching

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# HUMOST

휴모스트(주)



**HUMOST**  
NOKWON



**HUMOST**  
Bio



**HUMOST**  
Eco



**HUMOST**

# 6-1. 2024 Slogan



Based on KRW

A climber in blue gear is seen from behind, ascending a steep, snow-covered mountain ridge. The background shows a vast, rugged mountain range under a clear blue sky. Overlaid on the image are several statistics representing the number of people who have reached the summit in various years. The most prominent statistic is 253 for the year 2023, shown in red. Other statistics include 256 (2020), 221 (2022), 239 (2018), 221 (2017), 174 (2015), 168 (2010), 134 (2008), 94 (2007), 75 (2005), 74 (2002), and 18 (1999).

Year	Number of Climbers
2023	253
2022	221
2020	256
2018	239
2017	221
2015	174
2010	168
2008	134
2007	94
2005	75
2002	74
1999	18

**HUMOST, 도전! 도전한 만큼 이루어진다. 2027**

The HUMOST logo is repeated in the bottom left corner of the image area.

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## 6-2. Dream of Humost

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We sincerely thank you, our customers, for visiting Humost, which places the highest priority on the health of humankind.

All employees at Humost, with its motto being 'healthy living', have worked hard in their respective positions in order to strictly maintain trust with its customers and achieve its corporate vision. In particular, Humost strives to create a healthy and happy world by providing the best total healthcare solutions based on 'sustainability' and 'core values - trust, passion, and change'.



We will not stop taking on new challenges and changes in the future to achieve the 'Humost Dream'.

Please look forward to our innovation and growth and give us lots of love and support. Thank you.

“Achieving dreams with passion!”

Dec. 2024 From All the members



# Thank You

Thanks for your attention